

SUCCESS WITH SANOFI

Sanofi is a world-leading pharmaceutical company striving to transform the practice of medicine. With 70 manufacturing sites and 20 R&D sites, Sanofi provides healthcare treatments and vaccines to millions of people in more than 100 countries.



OBJECTIVE

- Develop changeover efficiency while ramping up a new pharmaceutical packing.



SOLUTION

- Gain real-time visibility into production line processes
- Collect complete and accurate performance data
- Initiate and launch continuous improvement projects



RESULTS

- Increased capacity on critical lines (25% + \$2.4M new bid opportunities)
- Eliminated past-due backlogs (\$230k cost reduction, 3 shifts per day to 2 shifts per day)
- Sustainable high service levels and improved quality (reduced changeover time by 57%)

RAVEN

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