

RAVEN ROI: Success with Sanofi



sanofi

Sanofi is a world-leading pharmaceutical company striving to transform the practice of medicine. With 70 manufacturing sites and 20 R&D sites, Sanofi provides healthcare treatments and vaccines to millions of people in more than 100 countries.



THE CHALLENGE:

Develop changeover efficiency while ramping up a new pharmaceutical packing line



THE SOLUTION:

RAVEN



18 MONTH RESULTS:



Increased capacity by

25% + \$2.4M

new bid opportunities

Reduced changeover time by **57%** on key lines

\$230k

cost reduction

Reduced shifts from **3 PER DAY TO 2 PER DAY**

HOW?

Raven provided:

- Visibility into production lines
- Accurate performance data
- Focus improvement projects

THE RESULT:

- ✓ Increased capacity on critical lines
- ✓ Eliminated past-due backlogs
- ✓ Sustainable high service levels and improved quality



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